



Bid Notice Abstract

Request for Expression of Interest

Reference Number 4222967
Procuring Entity DEPARTMENT OF AGRICULTURE & FISHERIES - ARMM
Title REQUEST FOR EXPRESSION OF INTEREST I REAP BUSINESS DEVELOPMENT OFFICER
Area of Delivery Cotabato

Solicitation Number:	PRDP RPCO-ARMM 2016-11-003	Status	Active
Trade Agreement:	WB Guidelines on the use of Consultants	Associated Components	1
Procurement Mode:	Shopping	Bid Supplements	0
Classification:	Consulting Services	Document Request List	0
Category:	Consulting Services	Date Published	29-Nov-2016
Estimated Budget for the Contract:	PHP 240,000.00	Last Updated / Time	29-Nov-2016 00:00 AM
Delivery Period:	6 Month/s	Closing Date / Time	06-Dec-2016 10:00 AM
Client Agency:			
Contact Person:	Noraisa Guiama Sangki Administrative Aide IV ARMM Compound, Cotabato City Sultan Kudarat Maguindanao Philippines 9600 63-64-4211234 63-64-4211234 raisasangki22@gmail.com		

Description

Republic of the Philippines
 Autonomous Region in Muslim Mindanao
 Department of Agriculture
 PHILIPPINE RURAL DEVELOPMENT PROJECT
 Regional Program Coordination Office
 ORG Compound, Cotabato City

REQUEST FOR EXPRESSION OF INTEREST
 I REAP
 BUSINESS DEVELOPMENT OFFICER

Background

The Government of the Philippines (GOP) has obtained a loan from the International Bank for Reconstruction and Development - World Bank (IBRD-WB), amounting to FIVE HUNDRED MILLION DOLLARS (US\$500,000,000) for the purpose of financing the 'Philippine Rural Development Program (PRDP) to support the Government's effort to reduce poverty among the rural communities in the country. It also intends to apply part of the proceeds of this loan to payments for the hiring of interested applicants to fill up the vacant position of ONE (1) BUSINESS DEVELOPMENT

OFFICER.

The PRDP is a six-year (2013-2018) initiative of the government envisioned to increase farm and fishery productivity and incomes in target areas in all 16 regions of the country. The program seeks to achieve this objective by improving access of farmers and other industry players to a strategic network of infrastructure, market information and support services. Specific investments and interventions are to be implemented under four central components of the program, namely: 1) Investments for AFMP Planning at the Local and National Levels (I-PLAN); 2) Intensified Building Up of Infrastructure and Logistics for Development (I-BUILD); 3) Investments for Rural Enterprises and Agricultural and Fisheries Productivity (I-REAP); and 4) Implementation Support to PRDP (I-SUPPORT).

Through I-REAP, PRDP will engage broad sections of the sector in the production of marketable surplus through investments in strategic segments of priority commodity value chains prioritized under the Regional Agricultural Fisheries and Modernization Plans and the Provincial Commodity Investment Plans (PCIPs).

The I-REAP activities can be categorized into two sub-components:

- 1) Rural Agri - fishery enterprise and productivity enhancement; and
- 2) Technology and information for enterprise and market development

2. Scope of Work**Business Development Officer**

The BDO will be supporting the component in the delivery of specified milestones of PRDP under the I-REAP. He / She will be stationed in the Regional Project Coordination Office (RPCO) based in Cotabato City. He /She will be directly under the supervision of the I-REAP Component Head who will likewise be reporting to the Regional Project Director of ARMM in close coordination with the Project Director.

Specifically, the tasks of the Business Development Officer will include but not limited to:

- Assist the other program staff in reviewing the enterprises reflected in PCIP as the source document of various enterprises that will be prioritized for Business Plan Preparation;
- Assist in facilitating the prioritization of enterprises in the participating provinces and proponent group selection;
- Proposed to the management appropriate interventions in support to the enterprises proposed by the I-REAP teams at the PLGU and PG level and assist in the preparation in designing the appropriate and needed support activities to the PLGU and PGs;
- Assist in facilitating the conduct of the Business Planning Workshops incorporating therein the sustainability measures for I-REAP investments;
- Assist in building the capacity of the Proponent Groups and POs under PRDP I-REAP and MRDP-CFAD and the PPMIU on how to manage business operations and in sustaining the completed micro enterprises;
- Assist in providing the RPCO and PPMIU through the proponent group the guidelines in gathering data and information needed in the preparation and development of rural enterprises;
- Assist the PPMIU and Proponent Groups in finalizing and packaging business plans for submission to RPCO's technical appraisal and eventual RPAB's approval;
- Assist in identifying potential partners in providing support to the enterprises along the value chain segment of the priority commodity of an LGU as reflected in the PCIP; and,
- Perform other tasks as deemed necessary in relation to the component's deliverables and/or as required by the program management.

3. Qualifications

Education: At least a Bachelor's Degree in Agribusiness, Entrepreneurial Field, Business Administration, Finance, Economics, Commerce and other related fields.

Experience:

- At least 2 years of experience in agribusiness, entrepreneurial related activities, agri-based micro enterprise development and similar fields;
- With some background experiences in preparing business plans; and,
- Preferably has experience working with PLGUs, some producer groups and micro enterprises.

Knowledge, Skills, and Abilities:

- Knowledgeable on at least 2 agriculture industry subsectors or commodities;
- Strong analytical and operational knowledge in agri-business and enterprise development; and,
- Ability to:
 - Communicate effectively orally and in writing;
 - Could work with a team; and,
 - Work effectively with co-workers, partner agencies and the private sectors.

Reporting Responsibilities:

The Business Development Officer will be directly reporting to I-REAP Unit Head while ensures close coordination with the I-BUILD, I-PLAN & I-SUPPORT components and other units.

Only applications received on or before December 6, 2016 at 10:00A.M will be considered. Short-listed applicants will be contacted for the schedule of written examination and interview.

Please submit application letter, Comprehensive CV with 2 x 2 ID picture, Certificate of Previous Employment and Certified True Copy of Transcript of Records to the address below or email to armm.rpco.prdp@gmail.com. Kindly indicate the position that the applicant is applying for as the subject.

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